

James C. Mellody

Princeton University, Center for Information Technology Policy
320C Sherrerd Hall, Princeton, NJ, 08544
jamesmellody@princeton.edu | (301) 461-5620 | jmellody.github.io

ACADEMIC POSITIONS

Princeton University, Center for Information Technology Policy

Postdoctoral Research Associate

09/2024 - Present

EDUCATION

Massachusetts Institute of Technology, Sloan School of Management

Ph.D., Management (Organization Studies and Economic Sociology)

2024

Thesis: "Essays on Culture and Coordination"

- Committee: Ray Reagans, Susan Silbey, Ezra Zuckerman Sivan
- Finalist for the 2023 INFORMS/Organization Science Dissertation Proposal Competition

S.M., Management Research

2020

University of Pennsylvania

B.A., *summa cum laude*, East Asian Languages and Civilizations

2015

RESEARCH INTERESTS

Organizational Culture

Online Communities and Digital Platforms

Virtual and Distributed Work

PUBLICATIONS

[1] Conzon, Vanessa and James C. Mellody. "Concerted Quantification: How Expert Teams Reconcile Overwork and Client Satisfaction." (Conditionally Accepted at *Organization Science*)

PAPERS UNDER REVIEW

[1] Zuckerman Sivan, Ezra, Catresa Barlow, and James C. Mellody. [Title redacted for peer review].

WORKING PAPERS

[1] Mellody, James C. "A Different Kind of Tradeoff: Cultural Diversity in Ecologies of Attention."

- Finalist for the 2023 INFORMS/Organization Science Dissertation Proposal Competition

[2] Mellody, James C. "Narrating Value: How Staff Professionals Form Embedded Relationships with Line Workers." (preparing to submit)

[3] Mellody, James C. and Ray Reagans. "Beyond Representation: Extending the Effectiveness of Diversity Approaches via Individuation." (revising manuscript)

WORKS IN PROGRESS

[1] Mellody, James C. "Cheap Talk: Coordinating and Fracturing Collective Action through Language." (manuscript drafting stage)

[2] Mellody, James C. and Vanessa Conzon. "Keeping Time: Interaction Scripts as Coordinating Mechanisms for Self-Organizing Teams." (data analysis stage)

AWARDS AND FELLOWSHIPS

- Finalist, INFORMS/Organization Science Dissertation Proposal Competition (2023)
- AOM OMT Above and Beyond the Call of Duty Award (2023)
- MIT Martin Family Fellowship for Sustainability (2020 – 2021; ~ \$100,000)
- MIT Sloan PhD Fellowship (2017 – 2023)
- Phi Beta Kappa (2016)
- Fulbright U.S. Student Program Research Grant – Alternate (2015)
- William R. LaFleur Memorial Prize for Best Undergraduate Thesis in Japanese Studies at the University of Pennsylvania (2015)
- Greater Philadelphia Asian Studies Consortium Best Paper Award (2015)

RESEARCH PRESENTATIONS

“Cheap Talk: Coordinating and Fracturing Collective Action through Language.”

- Economic Sociology Conference, Houston, TX, 2024

“A Different Kind of Tradeoff: Cultural Diversity in Ecologies of Attention.”

- MIT Organization Studies Seminar, Cambridge, MA, 2023
- Academy of Management Annual Meeting, Boston, MA, 2023
- MIT Economic Sociology Working Group, Cambridge, MA, 2023

“Concerted Quantification: How Expert Teams Reconcile Overwork and Client Satisfaction.”

- Academy of Management Annual Meeting, Boston, MA, 2023

“Consolidation or Fracturing: Change in Online Communities.”

- Academy of Management Annual Meeting, Seattle, WA, 2022
- MIT Economic Sociology Working Group, Cambridge, MA, 2022

“Narrating Value: How Staff Professionals Form Embedded Relationships with Line Workers.”

- Academy of Management Annual Meeting, Virtual, 2020
- American Sociological Association Annual Meeting, Virtual, 2020
- MIT Economic Sociology Working Group, Cambridge, MA, 2020
- Law and Society Association Annual Meeting, Washington, DC, 2019

“Beyond Representation: Extending the Effectiveness of Diversity Approaches via Individuation.”

- Academy of Management Annual Meeting, Virtual, 2021

TEACHING EXPERIENCE

Macro Organizational Behavior PhD Seminar (Cornell ILR School)

Fall 2024

- Guest Lecturer, Organizational Ecology Theory

Sports Strategy and Analytics (MIT Sloan MBA)

Spring 2024

- Teaching assistant for Dr. Ben Shields
- Teaching ratings: 6.5/7

Organizational Processes (MIT Sloan MBA)

Fall 2023

- Teaching assistant for Professor Nathan Wilmers
- Teaching ratings: 6.8/7

Organizational Processes for Business Analytics (MIT Sloan Undergraduate) Fall 2019, 2020

- Teaching assistant for Professor Ray Reagans; solo-taught lecture on negotiations
- Teaching ratings: 6.5/7; 5.9/7

Power and Negotiation (MIT Sloan MBA) Fall 2020

- Teaching assistant for Professor Basima Tewfik
- Teaching ratings: 6.3/7

Social Entrepreneurship (Wharton Coursera Course) Fall 2014 – Spring 2015

- Teaching assistant for Professors Ian MacMillan and James Thompson

SERVICE

Student Co-Organizer for 2023 Economic Sociology Job Market Showcase	2023
Reviewer, AOM OMT Division	2019 – Present
Co-Organizer for MIT Sloan Organization Studies Seminar Speaker Breakfasts	2019
Co-Organizer for MIT Sloan Behavioral and Policy Sciences Admitted Students Reception	2019
Co-Organizer for MIT Sloan Alumni Reception at AOM Annual Meeting	2019

OTHER PROFESSIONAL EXPERIENCE

Heidrick and Struggles, Inc., Chicago, IL and New York, NY

Leadership Consulting Analyst	2016 – 2017
Executive Search Analyst	2015 – 2016

Snider Entrepreneurial Research Center, The Wharton School, Philadelphia, PA

Research Assistant	2014 – 2015
--------------------	-------------

Pasona Tech, Inc., Tokyo, Japan

Summer Intern	2014
---------------	------

SKILLS

Programming Languages and Software: Python, R, STATA, Gephi, ATLAS.ti
Languages: English (fluent); Japanese (conversational)

REFERENCES

Ray Reagans
Alfred P. Sloan Professor of Management
Associate Dean for Diversity, Equity, and Inclusion
MIT Sloan School of Management
(617) 715-4154
rreagans@mit.edu

Ezra W. Zuckerman Sivan
Alvin J. Siteman (1948) Professor of
Entrepreneurship and Strategy
MIT Sloan School of Management
(617) 253-1918
ewzucker@mit.edu

Susan S. Silbey
Leon and Anne Goldberg Professor
MIT Sloan School of Management
(617) 253-6952
ssilbey@mit.edu